

Bitcoin Suisse is the Swiss crypto-native pioneer and trusted gateway to crypto asset investing. As the leading crypto service provider in Switzerland, we operate across the most relevant crypto exchanges and provide brokerage, custody, staking and other crypto-related services at the forefront of technical innovation. We are as dedicated to our clients as we are passionate about cryptocurrencies and the underlying blockchain technology. We make things happen and have helped to shape the crypto and blockchain ecosystem in Switzerland as a driving force in the development of the 'Crypto Valley'. Bitcoin Suisse is headquartered in Zug with offices in Copenhagen, Vaduz and Bratislava and targets (ultra-) high-net-worth private individuals and institutional clients.

## Senior Research Associate, Digital Assets

### About the role

As we deepen the integration between Research and Asset Management, we are expanding our team with a senior profile that combines rigorous analytics, exceptional writing, and genuine creative horsepower. This is a rare opportunity to join the research team of Switzerland's leading crypto-financial institution and help shape how institutional investors navigate the digital asset landscape.

We are looking for a profile that is both authentically crypto-native and deeply grounded in macroeconomics and financial market dynamics. The ideal candidate will be able to convert data, complex ideas, and deep domain expertise into clear, visually compelling narratives.

You will operate at the intersection of crypto markets, global macro, and investment strategy. You should also be comfortable wearing many hats as you contribute across research, data work, product ideation, client communication, and internal education while adapting to the needs of a dynamic, expanding research function. Equally important is your ability to work collaboratively, valuing constructive debate, engaging with diverse viewpoints, learning alongside peers, while bringing confidence without ego. This role is ideal for someone who excels in environments where intellectual range and adaptability are essential.

If you have a genuine passion for understanding blockchains in detail, thrive in fast-moving markets, can distil noise into signal, and enjoy crafting research that shapes investment decisions, this role offers the platform to scale your impact.

### Your responsibilities

- Closely track the digital asset ecosystem with a blend of quantitative analysis, market structure understanding, and qualitative perspectives across protocols, liquidity trends, and macro catalysts
- Craft high-quality research publications, from thematic deep dives to recurring market updates, with an emphasis on coherent narratives and impactful charting
- Support the formulation of new investment ideas, research angles, and product concepts by bringing data-driven insights and creative frameworks to the table
- Build, clean, and interpret data from on-chain and traditional market sources, develop bespoke indicators, dashboards, and chart frameworks
- Support other departments and external stakeholders with timely, actionable research input and strategic guidance
- Conduct targeted analytical work in response to client inquiries, portfolio-management needs, and emerging research priorities, often on short notice
- Assist portfolio managers with scenario work, valuation inputs, risk factor interpretation, and broader analytical tasks that inform the investment process
- Produce clear, timely summaries on major market developments and industry-shaping events to support internal decision-making and client communication
- Actively represent Bitcoin Suisse research across external channels such as client presentations, media interactions, webinars, conferences, and other formats
- Act as an internal ambassador for research excellence by sharing knowledge, fostering analytical rigor, and elevating the organization's overall market understanding

## What you bring along

- BA/MA in finance, economics, engineering, computer science or a related analytical field (CFA, CAIA, CMT are an advantage)
  - 4+ years of experience in investment research, macro strategy, portfolio analysis or crypto-native research
  - A deep passion and fascination for the crypto industry
  - Profound understanding of crypto markets, protocols, token models and sector-level dynamics
  - Strong interest in macroeconomics, business cycles, market structure and digital-asset valuation
  - Demonstrated ability to work with data (Python/R/SQL are an advantage) and to build clear, compelling charts and analytical frameworks
  - A high-energy, curious, humble, self-driven, and open-minded personality with strong ownership and the ability to collaborate in a small, high-performing team
  - Excellent communication skills both in writing and conversation
  - Ability to articulate complex terms and concepts to institutional audiences and non-technical stakeholders
  - Exact, diligent working style, the ability to own projects end-to-end and thrive in a high-pace environment
- Excellent English in writing and speaking (German is a advantage)

## What we offer

- **Expertise:** Work with crypto native experts
- **Culture:** Positive and supportive team culture that relies on common goals, ambitions and values
- **Activities:** Regular team events and activities
- **Ownership:** High level of autonomy and responsibility
- **Crypto Salary:** Option to get a part of your salary in Bitcoin and/or Ether
- **Fitness:** Sport over lunch activities
- **Location:** Office location in crypto valley right next to the train station of Zug
- **Workation:** Enjoy the flexibility of working across designated EU countries, with up to 10 days a year to combine work and travel

**Please note that for this position, only direct applications with a valid working permit for Switzerland will be considered.**

Apply now