

Bitcoin Suisse is the Swiss crypto-native pioneer and trusted gateway to crypto asset investing. As the leading crypto financial service provider in Switzerland, we operate across the most relevant crypto exchanges and provide brokerage, custody, staking and other crypto-related services at the forefront of technical innovation. We are as dedicated to our clients as we are passionate about cryptocurrencies and the underlying blockchain technology. We make things happen and have helped to shape the crypto and blockchain ecosystem in Switzerland as a driving force in the development of the 'Crypto Valley'. Bitcoin Suisse is headquartered in Zug with offices in Copenhagen, Vaduz and Bratislava and targets (ultra-) high-net-worth private individuals and institutional clients.

## Strategy Manager

### About the role

As Strategy Manager within the Corporate Development team, you will help to shape the future of Bitcoin Suisse - the leading crypto company in a highly dynamic environment. Corporate Development covers mainly the following three areas: Strategic Analysis & Projects, Partnerships and Investor Relations.

### You will have the following responsibilities

- Manage and drive strategic projects and initiatives with high impact for Bitcoin Suisse (including partnerships, licensing initiatives, client projects, etc.)
- Work across departments including product owners, tech, legal, finance and marketing and coordinate with external stakeholders in Strategic Analysis & Projects
- Contribute to the development and refinement of the company's short- and long-term strategic roadmap in collaboration with the leadership team
- Conduct strategic assessments of new business models, regulatory environments, or market segments
- Deliver strategic data analysis, insights and presentations about the industry, competition, market segments, business models, business cases as well as products and services
- Realize and maintain partnerships across Bitcoin Suisse's offering (collaborations, JVs, investments, acquisitions)

### What you bring along

- Master's degree or higher in computer science, mathematics, physics, economics or finance with excellent academic performance
- 5+ years' working experience in top-tier strategy consulting or similar
- Excellent analytical, conceptual and problem-solving skills and ability to find out-of-the-box solutions
- Proven track record of driving strategic initiatives from analysis to execution
- Working experience in financial industry is a must
- Knowledge of financial regulations and regulatory compliance a plus
- Passion and personal interest for cryptocurrencies and blockchains, industry exposure is a plus
- Experience and ability of dealing with multiple challenging projects and assignments in parallel with highest attention to detail
- Excellent verbal and written communication skills in English including ability to clearly articulate complex issues as well as the ability to visualize them in PowerPoint
- Proactive, self-motivated, positive and well-organized personality
- Entrepreneurial can-do attitude with highest integrity

### What we offer

- **Expertise:** Work with crypto native experts
- **Culture:** Positive and supportive team culture that relies on common goals, ambitions and values
- **Activities:** Regular team events and activities
- **Ownership:** High level of autonomy and responsibility

- **Crypto Salary:** Option to get a part of your salary in Bitcoin and/or Ether
- **Fitness:** Sport over lunch activities
- **Location:** Office location in crypto valley right next to the train station of Zug
- **Workation:** Enjoy the flexibility of working across designated EU countries, with up to 10 days a year to combine work and travel

**Please note that for this position, only direct applications with a valid working permit for Switzerland will be considered.**

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